

# **pacific** construction management

*Experienced...Reliable...Professional*

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4000 Kruse Way Place, Suite 3-120  
Lake Oswego, OR 97035

Phone (503) 635-8484  
Fax (503) 635-8492

April 13, 2009

Office of Idaho Public Works

RE: Letter of recommendation for Industrial Insulation Systems, Inc.

To whom it may concern:

In 2007, Pacific Construction Management (PCM) worked as the Construction Manager on a project for Glanbia Foods. The project included renovation of approximately 30,000sf of warehouse cold storage and freezer areas.

Our experience with Industrial Insulation Systems was very positive. IIS was one of our primary sub-contractors for the project. As engineering resources were limited, their expertise of cold storage systems played a key role in the success of the project. They were able to offer recommendations of varying quality and price point and clearly explain the advantages and disadvantages for each.

During construction, not only did they perform the cold storage related scope of work; they also performed some of the other minor scopes to facilitate their installation. This was significant as the project was located in a somewhat remote location and mobilizing other contractors would have resulted in relatively significant costs to the project. Their "team player" approach significantly simplified the procurement process and field coordination. In the field, their workers conducted themselves in a courteous and professional manner and their foremen were very proactive in addressing field issues.

Overall, the project was a great success; delivered on time and within budget. Both PCM and our client were very pleased with the outcome. In the future, we would welcome the opportunity to have Industrial Insulation Systems on our team again. Please don't hesitate to contact me for a referral.

Sincerely,



Victor R. Delgado  
Project Manager